

GSA STARS III Super 8(a) Vehicle

DIRECT AWARDS OF \$100M WITHOUT J&A



Hana Horizons, LLC (HH) is a Joint Venture between Hana Technologies & Systems, Inc. (HTS), an SBA-approved 8(a)SDB, and Enterprise Horizon Consulting Group, an EDWOSB and graduate of the SBA 8(a) Program.

HTS, incorporated in 2009, entered the SBA Business Development program in 2015 and is the newest 8(a) company of the Native Hawaiian Organization (NHO) Hui O Hana Pono (Hui). The Hui, a Hawaii State nonprofit, has been providing IT services to the DoD since 2004.

SUPER 8(a) STATUS

HTS' NHO status qualifies the Hana Horizons JV for a Super 8(a) designation, a program allowing sole source awards for up to \$100M. We created HH to provide our customers with the experience and financial strength of two proven companies in a dynamic contracting vehicle.

CORE CAPABILITIES

- Business Intelligence
- Enterprise Data
- Enterprise Resource Planning (ERP)
- IT Infrastructure Services

The Hana Horizons Advantage

- ✓ Super 8(a) status allows for direct award of up to \$100M without J&A. (Historically, the NHO/ANC ceiling was \$22M, but was recently increased to \$100M)
- ✓ Direct awards above \$100M are also possible but require J&A
- ✓ Awards are fast-tracked and non-protestable, allowing for significant cost and time savings from avoiding a lengthy acquisition process and protest delays
- ✓ Meets SBA 8(a) and SB Program participation credits
- ✓ Affords Government the ability to freely collaborate with HH on a targeted Scope of Work, while also allowing the Government to indicate desired teaming partners (Small Business, Large Business, ANC, NHO, Academia, & Commercial)
- ✓ Responsive leadership of a Small Business backed by the execution and delivery power of a Large Business
- ✓ Transparent, streamlined negotiating process ensures that Government's pricing and contracting needs are met
- ✓ Collectively, HH has over 30 years of continuous success delivering IT projects to the DoD

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